



**COMPANY OVERVIEW L# 132**  
**Custom Products Engineering & Design,**  
**Fabrication / Machine Shop**  
**Cascade Business Brokers LLC, Portland, Oregon**

**SUMMARY:**

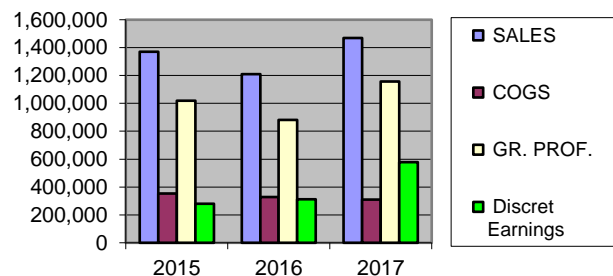
This firm, formed in 1986, is well established in its region of service, is profitable, and maintains an excellent reputation. Roughly 75% of company revenue is produced from a full array of standard machine shop services and products. The staff is experienced, and many have been with the company for several years. The company is managed by a single owner-operator, who has mechanical engineering background. Government sources state that the demand for products and services from the machining and die making industry should remain constant throughout 2016 to 2026 (US Bureau of Labor Statistics, Occupational Outlook Handbook, 2016). Upon a sale, the firm will need to be moved from its present location, which is south of Portland Metro.

For roughly 25% of company revenues, the firm specializes in solving unique problems and client needs through in-house engineering and design services. This means the firm has a reputation for custom turn-key solutions – everything is completed in-house from analysis, sample proposals, engineering and design, production programming, actual production, and installation as needed. Because of his engineering background, this custom work is usually performed by the owner, with assistance from staff as directed. Ownership seeks experienced / qualified candidates with strong financial capabilities.

**FINANCIAL PICTURE:**

As of 15 July 2018

	2015	2016	2017
SALES	1,370,836	1,210,061	1,467,861
COGS	352,509	327,915	310,723
GR. PROF.	1,018,327	882,146	1,157,138
P&L Net Income	239,049	327,644	596,393
Adjustments	40,081	-15,385	-18,424
Discret Earnings	279,130	312,259	577,969



**HIGHLIGHTS:**

- Long Established Firm Within the NW Region
- Facility & Equipment With High Capacity
- Great Reputation for High Quality Work
- Broad Range of Customers & Cost Centers
- Experienced & Well Trained Staff
- Turnkey Operation / Problem Solving

**CONTACT:**

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**PRICE & TERMS:**

For the Business, Business Name, Equipment, Fixtures, Goodwill, & Customer Lists,  
 \$675,000 Plus Inventory Remaining at Closing (est. @ \$25,000); Total Price \$700,000

Ownership Seeks Offers from Experienced & Qualified Operators

**Special Notice - The above information has been provided by the Owners of the Company. While Cascade Business Brokers LLC has no reason to doubt its accuracy, we have not verified it, nor do we guarantee it.**